

## 2018 Community Economic Development Award Recipients

### *Population less than 10,000*

#### **Development Corporation of Haskell**

The Development Corporation of Haskell (DCOH), facing the loss of 150 jobs at a local Immigration and Customs Enforcement (ICE) facility, sprung into action to save the facility from closing immediately. The lobbying efforts of the DCOH and the County Judge helped keep the facility from closing for a year after the announced shutdown. After the ICE facility closed, the DCOH worked to bring in LaSalle Corrections, a jail management company. Eventually, LaSalle purchased the former ICE facility. That facility now houses 550 inmates and 160 employees. Payroll will exceed \$105 million over the next ten years and total economic impact in Haskell and the surrounding area will exceed \$208 million.

### *Population 10,001 to 20,000*

#### **Sulphur Springs-Hopkins County Economic Development Corporation**

The Sulphur Springs-Hopkins County Economic Development Corporation spearheaded a complex, multi-faceted project that included the purchase of land from one major industry to support the expansion of another, the use of a Texas Capitol Fund grant to upgrade the city's wastewater pre-treatment plant, and, working with Oncor to acquire a site for the expansion of a major Sulphur Springs industry. Eventually, the land purchase and infrastructure improvements led to an expansion of 61 jobs at Saputo, a major specialty foods manufacturer. An ancillary part of the land acquisition process enabled one of Sulphur Springs' oldest employers, JB Weld, to build a new 78,000 square foot facility while also adding 13 new jobs.

### *Population 20,001 to 50,000*

#### **City of Greenville and Greenville Board of Development**

The City of Greenville and the Greenville Board of Development worked with Solvay/Cytec Corporation on a \$10 million capital investment expansion of their plastics resin mixer plant. The project was in competition with five other US-based sites and several overseas operations. Local taxing authorities granted tax abatements via the state's Chapter 311 and 312 statutes. The facility expansion will create 40 new jobs. Longer term, and as the result of the community's involvement in the expansion, Solvay Greenville is in consideration for an additional \$60 million future expansion.

### *Population 50,001 to 100,000*

#### **Waller County Economic Development Partnership**

The Waller County Economic Development Partnership attracted M.A.N. Energy Solutions, a German-based manufacturer of maritime engines. M.A.N. chose a 16-acre site in a new master-planned, mixed-use development. The 132,000 square foot facility will employ 142 full-time employees with an average annual salary of over \$100,000.

### *Population 100,001 to 250,000*

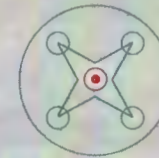
#### **Tyler, Lindale and Mineola**

The Tyler Economic Development Council, the Lindale Economic Development Corporation and the Mineola Economic Development Corporation combined forces to attract a \$200 million, 1,700 employee Sanderson Farms poultry processing facility. The investment included a \$130 million processing facility, an administrative office and hatchery, a feed mill, and a contract with 80 local farmers to invest another \$130 million to grow chickens in the region. The three economic development organizations along with the counties of Smith and Wood put together an incentive package in excess of \$52 million that included free land, tax abatements and infrastructure grants. The ten-year economic impact of this project will be \$1.45 billion for the local and regional economies.

### *Population 250,001 and Above*

#### **San Antonio Economic Development Foundation**

The San Antonio Economic Development Foundation worked with USAA, a company that started in San Antonio in 1922, to add 1,500 new employees downtown, bringing the number of USAA employees in downtown San Antonio to more than 2,000. The move represents the most significant investment in downtown San Antonio in many years and jumpstarts the opportunity to reshape downtown development. The City of San Antonio provided a \$4 million economic development loan and up to \$2 million in tax abatements for improvements made with the purchases by USAA of One Riverwalk Plaza and America Financial Services Center. USAA is investing \$70 million in improvements to those two buildings and the \$1,500 new jobs will average over \$50,000 per year.



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### Welcome and Recognition of Sponsors

**Tom Long**, 2018 Board Chair, Texas Economic Development Council and Chief Development Officer, San Antonio Economic Development Foundation

### Recognition of TEDC 2018 Board Chair

**Carlton Schwab**, President & CEO, Texas Economic Development Council

### Presentation of 2018 Community Economic Development Awards

**Tom Long**, 2018 Board Chair, **Trista Fugate** and **Kevin Carter**, 2018 CEDA Committee Chairs, Texas Economic Development Council

### 2018 Community Economic Development Awards Committee

Trista Fugate, Pedernales Electric Cooperative, CEDA Committee Chair

Kevin Carter, The High Ground of Texas, CEDA Committee Vice-Chair

Glenda Bassham, Sulphur Springs EDC

Janet Black, BNSF

Kris Collins, Greater Waco Chamber of Commerce

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Margaret Selid, Dallas Regional Chamber of Commerce

Terry Wegman, Big Spring EDC



### 2018 Community Economic Development Award Nominees

#### Population Less than 10,000

Big Lake Economic Development Corporation  
Gonzales Economic Development Corporation  
Grapeland Economic Development Corporation  
Development Corporation of Haskell  
City of Hillsboro  
City of Roanoke

Van Alstyne Community Development Corporation  
Van Alstyne Economic Development Corporation

#### Population 10,001 to 20,000

Boerne/Kendall County Economic Development Corporation  
Giddings Economic Development Corporation  
City of Nederland

Sulphur Springs/Hopkins County Economic Development Corporation  
Tomball Economic Development Corporation

#### Population 20,001 to 50,000

Balch Springs Economic Development Corporation  
Big Spring Economic Development Corporation  
Forney Economic Development Corporation  
City of Greenville/Greenville Board of Development  
Sachse Economic Development Corporation  
The Colony Economic Development Corporation

#### Population 50,001 to 100,000

Waller County

#### Population 100,001 to 250,000

Brazos Valley Economic Development Corporation  
City of College Station  
City of San Angelo Development Corporation  
Tyler Economic Development Council, Lindale Economic Development Corporation,  
Mineola Economic Development Corporation

#### Population 250,001 and Above

San Antonio Economic Development Foundation

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